



UNSW Business School Credit Transfer: Kolej Profesional MARA - Diploma of Accounting

Students who complete the KPM **Diploma of Accounting** with a minimum CGPA of 3.2 out of 4 are eligible for transfer credit to the Bachelor of Commerce at UNSW Business School. The transfer credit awarded to students may be any combination of courses from sections 1 – 4 below to a maximum of 48 Units of Credit (UOC)/8 courses. A standard UNSW Business School course is 6 UOC. KPM students are also required to satisfy [English Language proficiency](#) requirements for admission.

1. Integrated First Year transfer credit

Students must successfully complete all KPM courses listed below to receive the corresponding UNSW IFY transfer credit.

KPM courses	UNSW IFY						
	COMM1100 Business Decision Making	COMM1110 Evidence Based Problem Solving	COMM1120 Innovation & Collaboration in Business	COMM1140 Financial Management	COMM1150 Global Business Environments	COMM1170 Organisational Resources	COMM1180 Value Creation
ACC1013 Financial Accounting 1				✓			
BUS1013 Introduction to Business	✓				✓	✓	
ITE1052 Fundamentals of Info Tech & Applications OR ITE1013 Info Tech Fundamentals		✓					
QMT1013 Statistics		✓					
ACC1033 Financial Accounting 2				✓			
ECO1013 Microeconomics	✓						
ACC2043 Financial Accounting 3				✓			✓
ECO2023 Macroeconomics					✓		
ACC2533 Management Accounting				✓		✓	✓
ACC2543 Accounting Information Systems				✓		✓	
FIN2513/3513 Financial Management						✓	✓
LAW1013 Commercial Law	✓						
ETR 2583 E-Entrepreneurship			✓				
COM2012 Public Presentation Skills OR MPU2222 Public Communication Skills			✓				

2. Additional KPM courses that may be counted towards a maximum of 48UOC transfer credit.*

KPM Diploma of Accounting	UNSW Bachelor of Commerce
ACC 2043 Financial Accounting 3 + ACC 2513 Financial Accounting 4	ACCT2511 Financial Accounting Fundamentals
ACC 3553 Financial Accounting 5	ACCT2542 Corporate Financial Reporting and Analysis
ACC 3563 Accounting Theory & Practices	ACCT3563 Issues in Financial Reporting and Analysis
ACC 3573 Auditing	ACCT3708 Auditing and Assurance Services

3. General Education transfer credit~

Up to 12 UOC/2 courses of 'General Education' may be transferred towards a maximum of 48 UOC transfer credit.

KPM Diploma of Accounting	UNSW General Education credit ~
FLG1072 Mandarin Proficiency 1 FLG1082 Mandarin Proficiency 2 FLG2532 Mandarin Proficiency 3 MPU23723 Dinamika Islam di Malaysia MPU2163 Pengajian Malaysia 2 MPU2482 Kemahiran Dan Tanggungjawab Sosial	Any 2 = GENZ2000 1 x General Education course (6 UOC) OR Any 4 = GENZ4000 2 x General Education courses (12 UOC)

4. myBCom

Students who receive a minimum of 24 UOC/4 courses of IFY transfer credit will also be awarded credit for [COMM0999 myBCom Blueprint](#) (0 UOC).

myBCom Bootcamp

The BCom Bootcamp is held each intake to welcome transfer students to the Bachelor of Commerce. The Bootcamp is designed to connect you with other students, create a sense of belonging and be both challenging and fun.

The bootcamp provides you with the opportunity to meet the minimum Program Learning Outcomes standard as expected of students who have completed the Integrated First Year at UNSW Business School and contributes to [COMM1999 myBCom First Year Portfolio](#) in the [myBCom series](#), a core requirement of your program.

Attendance is **compulsory** for all transfer students. Delaying your attendance at the myBCom Bootcamp may delay the completion of your degree.

What you need to know

- Entry requirements are subject to change and the CGPA above will be reviewed on a regular basis.
- If your CGPA is between 3.0 and 3.19 out of 4 you will be considered for entry into the Bachelor of Commerce program, however no transfer credit will be awarded and the program duration will be 3 years (full-time study).
- Courses marked with * may influence your choice of major/s and your ability to complete within 2 years.



- Courses marked with ~ will count towards the program as General Education credit as stated. The number of these courses credited in the program may change depending on your choice of major/s, or if you decide to undertake a dual/double degree.
- We recommend that you review the [Bachelor of Commerce program structure](#) to understand how to progress with your course enrolment for the major/s you wish to study. The Bachelor of Commerce [Undergraduate Progression Planner](#) can help you to map out your course choices.
- We also offer a range of double degree programs for you to consider: www.business.unsw.edu.au.

Thinking about applying?

Choosing a course is a big decision – let us know if you have any questions and we'll be happy to help. You can contact us [online](#), via [email](#) or by calling us on +61 2 9385 6996. Please state in the subject line of the email that you are from applying from **KPM** as an articulation student.

Please note:

- 1. The information above is accurate at the time of publication and is subject to change. Please refer to <https://www.unsw.edu.au/business/study-with-us/international-pathways> for up-to-date information.*
- 2. It is the responsibility of the articulation partner to advise UNSW Business School of any changes to the curriculum or syllabi.*





UNSW Business School Credit Transfer: Kolej Profesional MARA - Diploma of Business Studies

Students who complete the KPM Diploma of Business Studies with a minimum **CGPA of 3.2 out of 4** are eligible for transfer credit to the Bachelor of Commerce at UNSW Business School. The transfer credit awarded to students may be any combination of courses from sections 1 – 4 below to a maximum of 48 Units of Credit (UOC)/8 courses. A standard UNSW Business School course is 6 UOC. KPM students are also required to satisfy [English Language proficiency](#) requirements for admission.

1. Integrated First Year transfer credit

Students must successfully complete all KPM courses listed below to receive the corresponding UNSW IFY transfer credit.

KPM course	UNSW IFY					
	COMM1100 Business Decision Making	COMM1110 Evidence Based Problem Solving	COMM1140 Financial Management	COMM1150 Global Business Environments	COMM1170 Organisational Resources	COMM1180 Value Creation
ACC1103 Financial Accounting for Business I			✓			
FIN3513 Financial Management or FIN2603 Business Finance			✓		✓	✓
ACC2523 Managerial Accounting or ACC2693 Fundamental Cost Accounting					✓	✓
ECO1013 Microeconomics	✓					
ITE1052 Fundamentals of Info Tech & Applications or ITE2623 Information System for Business		✓				
MGT1013 Principles of Management	✓	✓			✓	
QMT1013 Statistics		✓				
ECO2023 Macroeconomics				✓		
MGT2513 Human Resource Management					✓	
MKT2013 Principles of Marketing						✓
ITE2513 Internet and E-commerce or ITE2623 Information System for Business				✓	✓	✓
MGT3533 Business Ethics	✓	✓	✓	✓	✓	
LAW2523 Business Law	✓					
MGT3543 International Business				✓		

2. Additional KPM courses that may be transferred towards a maximum of 48UOC transfer credit*

KPM Diploma of Business Studies	UNSW Bachelor of Commerce
MGT2023 Organisational Behaviour	MGMT1002/MGMT2004 Managing Organisational Behaviour
ETR2583 E-Entrepreneurship	MGMT2010 Innovation and Entrepreneurship
FIN3583 Banking and Insurance	FINS0015 L3 Finance Elective

3. General Education credit ^

Up to 12 UOC/2 courses of 'General Education' may be transferred towards a maximum of 48 UOC transfer credit.

KPM Diploma of Business Studies	UNSW General Education credit
MPU2163 Dinamika Islam di Malaysia MPU2163 Pengajian Malaysia 2 MPU2482 Kemahiran Dan Tanggungjawab Sosial FLG1072 Mandarin Proficiency 1 FLG1082 Mandarin Proficiency 2 FLG2532 Mandarin Proficiency 3	Any 2 = GENZ2000 1 x General Education course (6 UOC) OR Any 4 = GENZ4000 2 x General Education courses (12 UOC)

4. myBCom

Students who receive a minimum of 24 UOC/4 courses of IFY transfer credit will also be awarded credit for [COMM0999 myBCom Blueprint](#) (0 UOC).

myBCom Bootcamp

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The bootcamp provides you with the opportunity to meet the minimum Program Learning Outcomes standard as expected of students who have completed the Integrated First Year at UNSW Business School and contributes to [COMM1999 myBCom First Year Portfolio](#) in the [myBCom series](#), a core requirement of your program.

Attendance is **compulsory** for all transfer students. Delaying your attendance at the myBCom Bootcamp may delay the completion of your degree.

What you need to know

- Entry requirements are subject to change and the CGPA above will be reviewed on a regular basis.
- If your CGPA is between 3.0 and 3.19 out of 4 you will be considered for entry into the Bachelor of Commerce program, however no transfer credit will be awarded, and the program duration will be 3 years of full-time study.
- Courses marked with * may influence your choice of major/s and your ability to complete within 2 years.
- Courses marked with ^ will count towards the program as General Education credit as stated. The number of these courses credited in the program may change depending on your choice of major/s, or if you decide to undertake a dual/double degree.

- We recommend that you review the [Bachelor of Commerce program structure](#) to understand how to progress with your course enrolment for the major/s you wish to study. The Bachelor of Commerce [Undergraduate Progression Planner](#) can help you to map out your course choices.
- We also offer a range of double degree programs for you to consider: www.business.unsw.edu.au.

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UNSW Business School

Credit Transfer: Kolej Profesional MARA - Diploma of Entrepreneurship

Students who complete the **KPM Diploma of Entrepreneurship** and achieve a minimum **CGPA of 3.2 out of 4** are eligible for transfer credit to the Bachelor of Commerce at UNSW Business School. . The transfer credit awarded to students may be any combination of courses from sections 1 – 4 below to a maximum of 48 Units of Credit (UOC)/8 courses. A standard UNSW Business School course is 6 UOC. KPM students are also required to satisfy [English Language proficiency](#) requirements for admission.

1. Integrated First Year transfer credit

Students must successfully complete all KPM courses listed below to receive the corresponding UNSW IFY transfer credit.

KPM course	UNSW IFY					
	COMM1100 Business Decision Making	COMM1110 Evidence Based Problem Solving	COMM1120 Innovation & Collaboration in Business	COMM1140 Financial Management	COMM1150 Global Business Environments	COMM1170 Organisational Resources
ACC1063 Principles of Accounting	✓			✓		
MGT1013 Principles of Management	✓	✓	✓		✓	✓
QMT1033 Mathematics and Statistics for Business		✓				
MKT2013 Principles of Marketing			✓			
CSC2073 Intermediate Computer Application		✓				
ECO1043 Business Economics	✓				✓	
ETR2033 Entrepreneurial Creativity and Innovation			✓			
MGT3543 International Business					✓	
FIN2533 Entrepreneurial Finance				✓		✓
LAW2523 Business Law	✓				✓	
MGT2513 Human Resource Management						✓
ETR3533 Entrepreneurial Business Strategy					✓	

2. Additional KPM courses that may be counted towards a maximum of 48UOC transfer credit.*

KPM Diploma of Entrepreneurship	UNSW Bachelor of Commerce
ETR1053 Fundamentals of Entrepreneurship	MGMT2010 Innovation and Entrepreneurship
MGT2513 Human Resource Management	MGMT2718 Human Resource Management
ETR3533 Entrepreneurial Business Strategy	MGMT3001 Business and Corporate Strategy
MKT2543 Service Marketing + MGT2673 Customer Service Management	MARK2055 Service Marketing and Management
MKT1044 Entrepreneurial Selling Skills	COMM6106 Level 1 Commerce Elective (6UOC)

3. General Education credit ^

Up to 12 UOC/2 courses of 'General Education' may be transferred towards a maximum credit transfer of 48 UOC.

KPM Diploma of Entrepreneurship	UNSW Bachelor of Commerce
MPU2163 Dinamika Islam di Malaysia MPU2163 Pengajian Malaysia 2 MPU2482 Kemahiran dan Tanggungjawab Sosial FLG1072 Mandarin Proficiency 1 FLG1082 Mandarin Proficiency 2 FLG2532 Mandarin Proficiency 3	Any 2 = GENZ2000 1 x General Education course (6 UOC) OR Any 4 = GENZ4000 2 x General Education courses (12 UOC)

4. myBCom

Students who receive a minimum of 24 UOC/4 courses of IFY transfer credit will also be awarded credit for [COMM0999 myBCom Blueprint](#) (0 UOC).

myBCom Bootcamp

The BCom Bootcamp is held each intake to welcome transfer students to the Bachelor of Commerce. The Bootcamp is designed to connect you with other students, create a sense of belonging and be both challenging and fun.

The bootcamp provides you with the opportunity to meet the minimum Program Learning Outcomes standard as expected of students who have completed the Integrated First Year at UNSW Business School and contributes to [COMM1999 myBCom First Year Portfolio](#) in the [myBCom series](#), a core requirement of your program.

Attendance is **compulsory** for all transfer students. Delaying your attendance at the myBCom Bootcamp may delay the completion of your degree



What you need to know

- Entry requirements are subject to change and the CGPA above will be reviewed on a regular basis.
- If your CGPA is between **3.0 and 3.19** out of 4 you will be considered for entry into the Bachelor of Commerce program, **however no advanced standing/credit transfer** will be awarded and the program duration will be 3 years of full-time study.
- Courses marked with * may influence your choice of major/s and your ability to complete within 2 years.
- Courses marked with ^ will count towards the program as General Education credit as stated. The number of these courses credited in the program may change depending on your choice of major/s, or if you decide to undertake a dual/double degree.
- We recommend that you review the [Bachelor of Commerce program structure](#) to understand how to progress with your course enrolment for the major/s you wish to study. The Bachelor of Commerce [Undergraduate Progression Planner](#) can help you to map out your course choices.
- We also offer a range of double degree programs for you to consider: www.business.unsw.edu.au.

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UNSW Business School

Credit Transfer: Kolej Profesional MARA - Diploma in International Business

Students who complete the **KPM Diploma of International Business** with a minimum **CGPA of 3.2 out of 4** are eligible for transfer credit to the Bachelor of Commerce at UNSW Business School. The transfer credit awarded to students may be any combination of courses from sections 1 – 4 below to a maximum of 48 Units of Credit (UOC)/8 courses. A standard UNSW Business School course is 6 UOC. KPM students are also required to satisfy [English Language proficiency](#) requirements for admission.

1. Integrated First Year transfer credit

Students must successfully complete all KPM courses listed below to receive the corresponding UNSW IFY transfer credit.

KPM course	UNSW IFY						
	COMM1100 Business Decision Making	COMM1110 Evidence Based Problem Solving	COMM1120 Innovation & Collaboration in Business	COMM1140 Financial Management	COMM1150 Global Business Environments	COMM1170 Organisational Resources	COMM1180 Value Creation
ACC1063 Principles of Accounting				✓			
ECO1013 Microeconomics	✓						
ECO2023 Macroeconomics					✓		
MGT1013 Principles of Management	✓		✓			✓	
BUS1023 Fundamentals of International Business					✓		
ITE3533 Business & Information System					✓	✓	✓
MKT2013 Principles of Marketing			✓				✓
QMT2043 Business Statistics		✓					
MGT3533 Business Ethics	✓	✓	✓	✓	✓	✓	
FIN3513 Financial Management				✓		✓	✓

2. Additional KPM courses that may be counted towards a maximum of 48UOC transfer credit.*

KPM Diploma in International Business	UNSW Bachelor of Commerce
BUS2553 Cross Cultural Management	MGMT2102 Managing Across Cultures
ETR2583 E-Entrepreneurship	MGMT2010 Innovation and Entrepreneurship
BUS3523 International Business Policy	MGMT3101 International Business Strategy
LOG2603 Principles of Operations Management	MGMT2101 International Business and Multinational Operations
ECO2093 International Economics & MNC	ECON7106 L1 Elective
FIN3583 Banking and Insurance	FINS0015 L3 Elective
MKT2013 Principles of Marketing	MARK2012 Marketing Fundamentals#

irrespective of the inclusion in IFY transfer credit

3. General Education credit^

Up to 12 UOC/2 courses of 'General Education' may be transferred towards a maximum of 48 UOC transfer credit.

KPM - Diploma of International Business	UNSW Bachelor of Commerce
MPU2163 Dinamika Islam di Malaysia MPU2163 Pengajian Malaysia 2 MPU2482 Kemahiran dan Tanggungjawab Sosial FLG1072 Mandarin Proficiency 1 FLG1082 Mandarin Proficiency 2 FLG2532 Mandarin Proficiency 3	Any 2 = GENZ2000 1 x General Education course (6 UOC) OR Any 4 = GENZ4000 2 x General Education courses (12 UOC)

4. myBCom

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myBCom Bootcamp

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Attendance at bootcamp is **compulsory** for all transfer students. Delaying your attendance at the myBCom Bootcamp may delay the completion of your degree.



Important information

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- We recommend that you review the [Bachelor of Commerce program structure](#) to understand how to progress with your course enrolment for the major/s you wish to study. The Bachelor of Commerce [Undergraduate Progression Planner](#) can help you to map out your course choices.
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UNSW Business School

Credit Transfer: Kolej Profesional MARA - Diploma of Marketing

Students who complete the **KPM Diploma of Marketing** with a minimum **CGPA of 3.2 out of 4** are eligible for transfer credit to the Bachelor of Commerce at UNSW Business School. . The transfer credit awarded to students may be any combination of courses from sections 1 – 4 below to a maximum of 48 Units of Credit (UOC)/8 courses. A standard UNSW Business School course is 6 UOC. KPM students are also required to satisfy [English Language proficiency](#) requirements for admission.

1. Integrated First Year transfer credit

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KPM course	UNSW IFY			
	COMM1100 Business Decision Making	COMM1110 Evidence Based Problem Solving	COMM1140 Financial Management	COMM1150 Global Business Environments
ACC1063 Principles of Accounting	✓		✓	
MGT1013 Principles of Management	✓	✓		
ECO1013 Microeconomics	✓			✓
ITE3533 Business Information Systems				✓
QMT2043 Business Statistics		✓		
ECO2023 Macroeconomics				✓
ETR2583 e-Entrepreneurship				✓
MGT3533 Business Ethics	✓	✓	✓	✓

2. Additional KPM courses that may be counted towards a maximum of 48 UOC transfer credit.*

KPM Diploma of Marketing	UNSW Bachelor of Commerce
MKT2013 Principles of Marketing	MARK2012 Marketing Fundamentals#
MKT1063 Consumer Behaviour	MARK2051 Consumer Behaviour
MKT1073 Product Management	MARK3091 New Product and New Service Development
MKT2553 Advertising & Promotion	MARK2053 Marketing Communications and Promotions Management
MKT2573 Essence of Services Marketing	MARK2055 Service Marketing and Management
MKT2563 Strategic Marketing Planning	MARK3082 Strategic Marketing
MKT2583 Sales and Event Management	MARK2060 Event Management and Marketing
MKT2593 Islamic Marketing	MARK6225 L2 Marketing Elective
MGT2023 Organisational Behaviour	MGMT1002/MGMT2004 Managing Organisational Behaviour

#Irrespective of the inclusion in IFY transfer credit

3. General Education credit ^

Up to 12 UOC/2 courses of 'General Education' may be transferred towards a maximum of 48 UOC transfer credit.

KPM Diploma of Marketing	UNSW General Education credit ^
MPU2163 Pengajian Malaysia 2 MPU2482 Kemahiran Dan Tanggungjawab Sosial FLG1072 Mandarin Proficiency 1 FLG1082 Mandarin Proficiency 2 FLG2532 Mandarin Proficiency 3	Any 1 = GENZ2000 1 x General Education course (6 UOC) OR Any 2 = GENZ4000 2 x General Education courses (12 UOC)

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